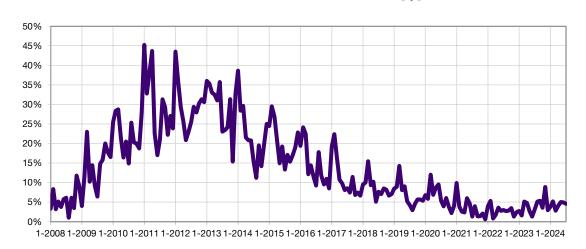
Lender-Mediated Report – July 2024

Illini Valley Association of REALTORS, Inc.

A RESEARCH TOOL PROVIDED BY **MIDWEST REAL ESTATE DATA LLC** FOR MEMBERS OF THE **ILLINI VALLEY ASSOCIATION OF REALTORS®, INC.**

Lender-mediated properties are those marked in MRED as "Foreclosed," "REO," "Pre-Foreclosure" or "Short Sale." Residential activity only.

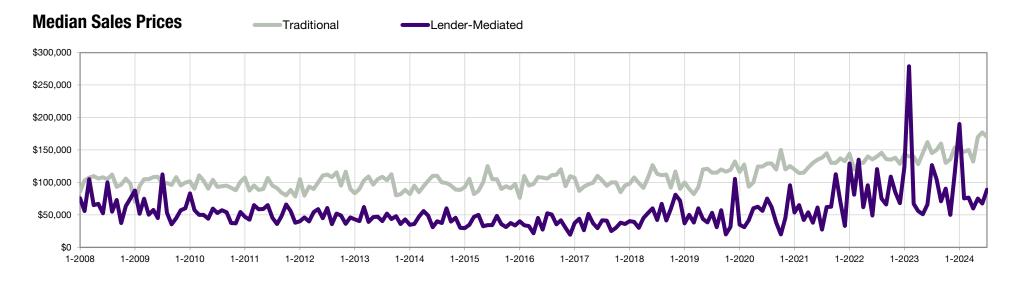
Share of Closed Sales that were Lender-Mediated: 4.5%



| Closed Sales | 7-2023 | 7-2024 | +/- |
|---------------|--------|--------|---------|
| Traditional | 125 | 126 | +0.8% |
| REO | 3 | 6 | +100.0% |
| Short Sales | 1 | 0 | -100.0% |
| Total Market* | 129 | 132 | +2.3% |

| Median Sales Price | 7-2023 | 7-2024 | +/- |
|--------------------|-----------|-----------|---------|
| Traditional | \$145,000 | \$170,000 | +17.2% |
| REO | \$88,250 | \$88,559 | +0.3% |
| Short Sales | \$165,000 | \$0 | -100.0% |
| Total Market* | \$145,000 | \$166,600 | +14.9% |

*Total Market is not a sum of traditional, REO and short sale activity, as some lender-mediated homes can be listed both as REO and short sale.



Lender-Mediated Report – Activity by Area

A RESEARCH TOOL PROVIDED BY MIDWEST REAL ESTATE DATA LLC FOR MEMBERS OF THE ILLINI VALLEY ASSOCIATION OF REALTORS®, INC.

Lender-mediated properties are those marked in MRED as "Foreclosed," "REO," "Pre-Foreclosure" or "Short Sale." Residential activity only. | Total represents all traditional and lender-mediated activity. Share represents the market share of lender-mediated activity for each area. | Inventory counts are based on one month of activity for the current month. Closed Sales, Median Sales Price and Average Sales Price figures are based on a rolling 12-month timeframe through the month indicated.



Homes for Sale Closed Sales Median Sales Price Average Sales Price
Current Month Last 12 Months For the 12 Months Ending... For the 12 Months Ending...

| July 2024 | | | | | | | 7-2023 | 7-2024 | +/- | 7-2023 | 7-2024 | +/- | 7-2023 | 7-2024 | +/- | 7-2023 | 7-2024 | +/- |
|--|-------|---------------------|-------|-------|---------------------|--------|-----------|-------------|---------|------------------------|-----------|---------|-----------|--------------|---------|------------------------|-----------|---------|
| | Total | Lender- Mediated | Share | Total | Lender- Mediated | Share | Le | ender-Media | ted | Traditional Properties | | | Le | ender-Mediat | ed | Traditional Properties | | |
| Amboy | 4 | 0 | 0.0% | 35 | 3 | 8.6% | \$0 | \$39,900 | | \$130,000 | \$154,300 | +18.7% | \$0 | \$47,600 | | \$130,183 | \$166,163 | +27.6% |
| Arlington | 0 | 0 | | 3 | 0 | 0.0% | \$0 | \$0 | | \$137,500 | \$202,000 | +46.9% | \$0 | \$0 | | \$180,600 | \$302,333 | +67.4% |
| Ashton | 1 | 0 | 0.0% | 15 | 1 | 6.7% | \$0 | \$87,000 | | \$135,000 | \$176,250 | +30.6% | \$0 | \$87,000 | | \$138,176 | \$173,421 | +25.5% |
| Balance of Bureau County | 0 | 0 | | 0 | 0 | | \$0 | \$0 | | \$0 | \$0 | | \$0 | \$0 | | \$0 | \$0 | |
| Balance of Marshall County | 0 | 0 | | 0 | 0 | | \$0 | \$0 | | \$0 | \$0 | | \$0 | \$0 | | \$0 | \$0 | |
| Balance of Putnam County | 0 | 0 | | 0 | 0 | | \$0 | \$0 | | \$0 | \$0 | | \$0 | \$0 | | \$0 | \$0 | |
| Bradford | 2 | 0 | 0.0% | 4 | 0 | 0.0% | \$0 | \$0 | | \$87,500 | \$102,250 | +16.9% | \$0 | \$0 | | \$87,500 | \$117,350 | +34.1% |
| Buda | 2 | 0 | 0.0% | 3 | 1 | 33.3% | \$224,840 | \$17,700 | -92.1% | \$150,000 | \$93,750 | -37.5% | \$224,840 | \$17,700 | -92.1% | \$230,478 | \$93,750 | -59.3% |
| Bureau | 0 | 0 | | 2 | 0 | 0.0% | \$0 | \$0 | | \$0 | \$28,250 | | \$0 | \$0 | | \$0 | \$28,250 | |
| Cedar Point | 0 | 0 | | 2 | 0 | 0.0% | \$0 | \$0 | | \$130,000 | \$221,750 | +70.6% | \$0 | \$0 | | \$161,833 | \$221,750 | +37.0% |
| Cherry | 0 | 0 | | 2 | 0 | 0.0% | \$0 | \$0 | | \$107,000 | \$92,500 | -13.6% | \$0 | \$0 | | \$129,377 | \$92,500 | -28.5% |
| Compton | 2 | 0 | 0.0% | 4 | 0 | 0.0% | \$70,000 | \$0 | -100.0% | \$338,000 | \$221,750 | -34.4% | \$70,000 | \$0 | -100.0% | \$336,686 | \$232,100 | -31.1% |
| Dalzell | 0 | 0 | | 10 | 0 | 0.0% | \$0 | \$0 | | \$213,000 | \$138,317 | -35.1% | \$0 | \$0 | | \$204,500 | \$166,813 | -18.4% |
| Dana | 0 | 0 | | 2 | 0 | 0.0% | \$80,000 | \$0 | -100.0% | \$134,000 | \$100,000 | -25.4% | \$80,000 | \$0 | -100.0% | \$134,000 | \$100,000 | -25.4% |
| DePue | 2 | 1 | 50.0% | 11 | 0 | 0.0% | \$0 | \$0 | | \$51,000 | \$80,000 | +56.9% | \$0 | \$0 | | \$56,357 | \$73,264 | +30.0% |
| Dover | 0 | 0 | | 2 | 0 | 0.0% | \$0 | \$0 | | \$65,004 | \$60,500 | -6.9% | \$0 | \$0 | | \$65,004 | \$60,500 | -6.9% |
| Florid, Hennepin | 1 | 0 | 0.0% | 10 | 0 | 0.0% | \$0 | \$0 | | \$197,500 | \$183,250 | -7.2% | \$0 | \$0 | | \$290,333 | \$203,786 | -29.8% |
| Grand Ridge | 0 | 0 | | 4 | 0 | 0.0% | \$0 | \$0 | | \$169,900 | \$175,900 | +3.5% | \$0 | \$0 | | \$153,300 | \$196,703 | +28.3% |
| Granville | 3 | 0 | 0.0% | 7 | 0 | 0.0% | \$0 | \$0 | | \$128,500 | \$150,000 | +16.7% | \$0 | \$0 | | \$139,413 | \$149,486 | +7.2% |
| Henry | 2 | 0 | 0.0% | 9 | 1 | 11.1% | \$81,000 | \$51,000 | -37.0% | \$123,000 | \$100,750 | -18.1% | \$82,925 | \$51,000 | -38.5% | \$139,556 | \$102,738 | -26.4% |
| Hollowayville, Princeton | 15 | 0 | 0.0% | 94 | 5 | 5.3% | \$140,750 | \$69,900 | -50.3% | \$154,000 | \$168,500 | +9.4% | \$140,750 | \$112,090 | -20.4% | \$174,163 | \$181,311 | +4.1% |
| Jonesville, Oglesby, Vermilionville, Piety Hill | 5 | 1 | 20.0% | 52 | 0 | 0.0% | \$38,000 | \$0 | -100.0% | \$112,250 | \$147,000 | +31.0% | \$38,000 | \$0 | -100.0% | \$125,467 | \$165,275 | +31.7% |
| Kasbeer | 1 | 0 | 0.0% | 1 | 1 | 100.0% | \$0 | \$80,000 | | \$0 | \$0 | | \$0 | \$80,000 | | \$0 | \$0 | |
| Lacon | 3 | 0 | 0.0% | 3 | 1 | 33.3% | \$88,250 | \$32,000 | -63.7% | \$130,000 | \$530,000 | +307.7% | \$88,250 | \$32,000 | -63.7% | \$222,286 | \$530,000 | +138.4% |
| Ladd | 0 | 0 | | 12 | 0 | 0.0% | \$0 | \$0 | | \$115,000 | \$158,450 | +37.8% | \$0 | \$0 | | \$128,007 | \$180,573 | +41.1% |
| LaMoille | 2 | 0 | 0.0% | 6 | 1 | 16.7% | \$80,000 | \$130,000 | +62.5% | \$158,500 | \$166,000 | +4.7% | \$80,000 | \$130,000 | +62.5% | \$152,750 | \$170,600 | +11.7% |
| LaSalle, Dimmick | 5 | 0 | 0.0% | 85 | 2 | 2.4% | \$79,900 | \$73,300 | -8.3% | \$121,700 | \$120,500 | -1.0% | \$73,267 | \$73,300 | +0.0% | \$136,626 | \$141,980 | +3.9% |
| Leonore | 0 | 0 | | 2 | 0 | 0.0% | \$0 | \$0 | | \$0 | \$106,000 | | \$0 | \$0 | | \$0 | \$106,000 | |
| Lostant, Mt. Palatine | 4 | 0 | 0.0% | 8 | 0 | 0.0% | \$0 | \$0 | | \$107,500 | \$97,000 | -9.8% | \$0 | \$0 | | \$132,250 | \$103,975 | -21.4% |
| Magnolia | 3 | 0 | 0.0% | 4 | 0 | 0.0% | \$0 | \$0 | | \$322,500 | \$112,250 | -65.2% | \$0 | \$0 | | \$322,500 | \$124,750 | -61.3% |
| Malden | 1 | 0 | 0.0% | 3 | 0 | 0.0% | \$0 | \$0 | | \$0 | \$132,000 | | \$0 | \$0 | | \$0 | \$130,000 | |
| Manlius | 1 | 0 | 0.0% | 1 | 0 | 0.0% | \$0 | \$0 | | \$75,000 | \$107,500 | +43.3% | \$0 | \$0 | | \$68,300 | \$107,500 | +57.4% |
| Mark | 2 | 0 | 0.0% | 6 | 0 | 0.0% | \$0 | \$0 | | \$103,750 | \$145,000 | +39.8% | \$0 | \$0 | | \$103,750 | \$156,667 | +51.0% |
| Marseilles | 11 | 0 | 0.0% | 99 | 6 | 6.1% | \$106,625 | \$149,918 | +40.6% | \$200,000 | \$187,390 | -6.3% | \$106,625 | \$161,693 | +51.6% | \$227,320 | \$251,805 | +10.8% |
| McNabb | 0 | 0 | | 7 | 1 | 14.3% | \$0 | \$37,000 | | \$158,000 | \$129,450 | -18.1% | \$0 | \$37,000 | | | | -15.9% |
| Mendota | 6 | 1 | 16.7% | 58 | 0 | 0.0% | \$279,000 | \$0 | -100.0% | \$125,000 | \$150,000 | +20.0% | \$279,000 | \$0 | -100.0% | \$134.549 | \$176,719 | +31.3% |

Lender-Mediated Report – Activity by Area

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Homes for Sale Closed Sales Median Sales Price Average Sales Price
Current Month Last 12 Months For the 12 Months Ending...

For the 12 Months Ending...

| July 2024 | | | | | | | 7-2023 | 7-2024 | +/- | 7-2023 | 7-2024 | +/- | 7-2023 | 7-2024 | +/- | 7-2023 | 7-2024 | +/- |
|--|---------------------|---|-------|-------|---------------------|--------|-----------------|-----------|---------|------------------------|-----------|---------|-----------------|-----------|---------|------------------------|-----------|---------|
| | Total Lender- Share | | Share | Total | Lender- Mediated | Share | Lender-Mediated | | | Traditional Properties | | | Lender-Mediated | | | Traditional Properties | | |
| Meridan | 0 | 0 | | 0 | 0 | | \$0 | \$0 | | \$0 | \$0 | | \$0 | \$0 | | \$0 | \$0 | |
| Mineral | 0 | 0 | | 0 | 0 | | \$0 | \$0 | | \$76,500 | \$0 | -100.0% | \$0 | \$0 | | \$76,500 | \$0 | -100.0% |
| Neponset | 0 | 0 | | 2 | 1 | 50.0% | \$52,000 | \$55,000 | +5.8% | \$112,000 | \$55,570 | -50.4% | \$52,000 | \$55,000 | +5.8% | \$112,000 | \$55,570 | -50.4% |
| New Bedford | 0 | 0 | | 1 | 1 | 100.0% | \$0 | \$4,000 | | \$0 | \$0 | | \$0 | \$4,000 | | \$0 | \$0 | |
| Normandy, Walnut | 5 | 0 | 0.0% | 17 | 1 | 5.9% | \$52,000 | \$57,000 | +9.6% | \$99,500 | \$142,000 | +42.7% | \$52,000 | \$57,000 | +9.6% | \$121,714 | \$145,063 | +19.2% |
| Norway | 0 | 0 | | 0 | 0 | | \$0 | \$0 | | \$0 | \$0 | | \$0 | \$0 | | \$0 | \$0 | |
| Ohio | 1 | 0 | 0.0% | 11 | 1 | 9.1% | \$0 | \$200,000 | | \$87,000 | \$69,500 | -20.1% | \$0 | \$200,000 | | \$115,000 | \$80,940 | -29.6% |
| Ottawa, Danway, Dayton, Naplate, Prairie Center | 43 | 0 | 0.0% | 206 | 10 | 4.9% | \$105,563 | \$117,350 | +11.2% | \$168,000 | \$193,500 | +15.2% | \$109,506 | \$99,253 | -9.4% | \$196,085 | \$219,575 | +12.0% |
| Paw Paw | 2 | 0 | 0.0% | 10 | 0 | 0.0% | \$0 | \$0 | | \$187,500 | \$260,250 | +38.8% | \$0 | \$0 | | \$224,610 | \$259,500 | +15.5% |
| Peru | 8 | 0 | 0.0% | 99 | 0 | 0.0% | \$63,300 | \$0 | -100.0% | \$160,000 | \$167,000 | +4.4% | \$63,300 | \$0 | -100.0% | \$172,690 | \$187,956 | +8.8% |
| Putnam, Lake Thunderbird | 7 | 0 | 0.0% | 23 | 0 | 0.0% | \$0 | \$0 | | \$191,000 | \$255,000 | +33.5% | \$0 | \$0 | | \$221,870 | \$255,237 | +15.0% |
| Ransom | 1 | 0 | 0.0% | 3 | 0 | 0.0% | \$0 | \$0 | | \$120,000 | \$115,000 | -4.2% | \$0 | \$0 | | \$139,633 | \$126,667 | -9.3% |
| Rutland | 1 | 0 | 0.0% | 3 | 0 | 0.0% | \$0 | \$0 | | \$118,000 | \$90,000 | -23.7% | \$0 | \$0 | | \$107,500 | \$119,500 | +11.2% |
| Seatonville | 0 | 0 | | 3 | 0 | 0.0% | \$0 | \$0 | | \$110,000 | \$90,000 | -18.2% | \$0 | \$0 | | \$124,250 | \$90,000 | -27.6% |
| Seneca, Stavanger | 4 | 0 | 0.0% | 26 | 0 | 0.0% | \$0 | \$0 | | \$220,000 | \$240,500 | +9.3% | \$0 | \$0 | | \$233,618 | \$267,588 | +14.5% |
| Serena | 2 | 0 | 0.0% | 5 | 1 | 20.0% | \$0 | \$115,000 | | \$215,950 | \$342,275 | +58.5% | \$0 | \$115,000 | | \$234,633 | \$348,638 | +48.6% |
| Sheffield | 7 | 0 | 0.0% | 5 | 1 | 20.0% | \$77,000 | \$212,000 | +175.3% | \$100,000 | \$96,850 | -3.2% | \$77,000 | \$212,000 | +175.3% | \$125,834 | \$97,925 | -22.2% |
| Sheridan | 6 | 0 | 0.0% | 27 | 3 | 11.1% | \$0 | \$189,900 | | \$269,900 | \$257,000 | -4.8% | \$0 | \$189,967 | | \$300,904 | \$296,323 | -1.5% |
| Spring Valley | 8 | 1 | 12.5% | 49 | 1 | 2.0% | \$136,250 | \$89,900 | -34.0% | \$124,700 | \$137,000 | +9.9% | \$136,250 | \$89,900 | -34.0% | \$139,113 | \$160,345 | +15.3% |
| Standard | 0 | 0 | | 0 | 0 | | \$0 | \$0 | | \$68,750 | \$0 | -100.0% | \$0 | \$0 | | \$69,850 | \$0 | -100.0% |
| Streator, Kangley | 23 | 1 | 4.3% | 174 | 18 | 10.3% | \$52,050 | \$69,000 | +32.6% | \$92,000 | \$108,750 | +18.2% | \$56,208 | \$73,362 | +30.5% | \$104,818 | \$125,119 | +19.4% |
| Sublette | 1 | 0 | 0.0% | 4 | 1 | 25.0% | \$0 | \$91,316 | | \$85,750 | \$151,000 | +76.1% | \$0 | \$91,316 | | \$85,750 | \$162,908 | +90.0% |
| Tiskilwa | 4 | 0 | 0.0% | 7 | 0 | 0.0% | \$60,000 | \$0 | -100.0% | \$148,000 | \$160,000 | +8.1% | \$60,000 | \$0 | -100.0% | \$157,991 | \$187,143 | +18.5% |
| Toluca | 1 | 0 | 0.0% | 12 | 0 | 0.0% | \$0 | \$0 | | \$131,750 | \$110,000 | -16.5% | \$0 | \$0 | | \$175,182 | \$118,708 | -32.2% |
| Triumph | 0 | 0 | | 0 | 0 | | \$0 | \$0 | | \$85,000 | \$0 | -100.0% | \$0 | \$0 | | \$85,000 | \$0 | -100.0% |
| Troy Grove | 0 | 0 | | 0 | 0 | | \$0 | \$0 | | \$146,000 | \$0 | -100.0% | \$0 | \$0 | | \$146,000 | \$0 | -100.0% |
| Utica, North Utica, Waltham | 5 | 0 | 0.0% | 21 | 0 | 0.0% | \$0 | \$0 | | \$162,500 | \$170,000 | +4.6% | \$0 | \$0 | | \$191,486 | \$216,681 | +13.2% |
| Van Orin | 0 | 0 | | 0 | 0 | | \$0 | \$0 | | \$58,245 | \$0 | -100.0% | \$0 | \$0 | | \$58,245 | \$0 | -100.0% |
| Varna, Lake Wildwood | 6 | 0 | 0.0% | 19 | 0 | 0.0% | \$171,051 | \$0 | -100.0% | \$307,500 | \$266,000 | -13.5% | \$171,051 | \$0 | -100.0% | \$338,717 | \$263,921 | -22.1% |
| Wedron | 0 | 0 | | 0 | 0 | | \$45,000 | \$0 | -100.0% | \$144,500 | \$0 | -100.0% | \$45,000 | \$0 | -100.0% | \$144,500 | \$0 | -100.0% |
| Welland | 0 | 0 | | 0 | 0 | | \$0 | \$0 | | \$0 | \$0 | | \$0 | \$0 | | \$0 | \$0 | |
| Wenona | 5 | 0 | 0.0% | 12 | 0 | 0.0% | \$0 | \$0 | | \$123,000 | \$126,890 | +3.2% | \$0 | \$0 | | \$139,318 | \$130,753 | -6.1% |
| West Brooklyn | 0 | 0 | | 4 | 0 | 0.0% | \$0 | \$0 | | \$126,000 | \$282,200 | +124.0% | \$0 | \$0 | | \$121,000 | \$248,225 | +105.1% |
| Wyanet | 5 | 0 | 0.0% | 11 | 1 | 9.1% | \$0 | \$50,000 | | \$107,000 | \$91,000 | -15.0% | \$0 | \$50,000 | | \$146,857 | \$111,390 | -24.2% |